

CREATING HOPE IN CONFLICT:

A HUMANITARIAN
GRAND CHALLENGE

Bid Solicitation for Innovator Support Platform 2.0
Submission Deadline: October 27, 2023

RFP Reference Number: RFP-HGC-2023-08-21



BID SOLICITATION FOR INNOVATOR SUPPORT PLATFORM 2.0

INTRODUCTION

GRAND CHALLENGES CANADA'S OBJECTIVE

GRAND CHALLENGES CANADA / GRANDS DÉFIS CANADA (“Grand Challenges Canada” or “GCC”) is dedicated to supporting **Bold Ideas with Big Impact**[®]. Grand Challenges Canada is seeking an implementation partner, or consortium of partners led by one firm/agency, to develop and deliver an Innovator Support Platform that will support humanitarian innovation projects funded through the Creating Hope in Conflict: a Humanitarian Grand Challenge program.

The objective of this “**Bid Solicitation**” is to select a candidate to enter into a contract with Grand Challenges Canada to provide the services described in the Statement of Work, attached hereto as Appendix A. All bidders (“**Bidders**”) are invited to bid (“**Bid**”) for consideration by Grand Challenges Canada in accordance with the terms of this Bid Solicitation.

PART 1: GENERAL INFORMATION

1.1 Objective

- a. The objective of this Bid Solicitation is to select a firm or consortium to enter into a contract with Grand Challenges Canada to provide the services described in the Statement of Work attached herein as Appendix A in a manner that will provide the best value for Grand Challenges Canada's funds.

1.2 Period of Contract

- a. The term of the resulting contract will be from approximately April 1, 2024 to March 31, 2026. The contract may be renewed or extended for an additional two-year term or two one-year terms.

1.3 About Grand Challenges Canada

Grand Challenges Canada is dedicated to supporting Bold Ideas with Big Impact[®] in global health. Funded by the Government of Canada and other partners, Grand Challenges Canada is driven by the mission to catalyze innovation that saves and improves the lives of the most vulnerable in Canada and in low- and middle-income countries. One of the largest c-first investors in Canada, Grand Challenges Canada has supported a pipeline of over 1,000 innovations in 95 countries since its creation.

1.4 About Creating Hope in Conflict: Humanitarian Grand Challenge

THE CHALLENGE

Today, over 339 million people require humanitarian assistance while resources available to address these needs have stagnated. Millions of the most vulnerable people in conflict zones are currently unreachable by traditional humanitarian aid delivery. As the length and complexity of armed conflicts increases, it is progressively more difficult to reach affected people in insecure areas with lifesaving and life-improving humanitarian assistance.

THE SOLUTION

Since 2018, The U.S. Agency for International Development, the UK Foreign, Commonwealth & Development Office, the Ministry of Foreign Affairs of the Netherlands, Global Affairs Canada, and Grand Challenges Canada have partnered on Creating Hope in Conflict: A Humanitarian Grand Challenge (CHIC). The Partnership came together to fund and accelerate solutions to improve humanitarian assistance for people affected by conflict. Over the past five years, in response to historic underinvestment in humanitarian innovation in conflict settings, this program has supported over 70 solutions that have reached over

3,000,000 people in conflict affected communities throughout sub-Saharan Africa, the Middle East, and Southeast Asia.

THE APPROACH

We seek life-saving or life-improving innovations that have the potential to create wider, transformative changes within the humanitarian sector in order to provide: safe water and sanitation; energy; life-saving information; and health supplies and services to help conflict-affected people.

By directly investing in more locally-led solutions, generating and sharing evidence about what works, this program aims to 1) empower local responders to build resilience within their communities and 2) cultivate demand for innovation among major humanitarian actors by encouraging adoption of more local innovations into existing humanitarian responses.

In the first phase of the CHIC program, we supported 73 innovation teams through various initiatives and activities, delivered both online and in-person. Activities included pitch events, access to a roster of expert mentors, peer-to-peer learning and networking opportunities, training to support fundraising activities, M&E and Gender Equity strategy coaching.

TARGET POPULATION

We seek innovations that support the most vulnerable and hardest-to-reach populations impacted by humanitarian crises caused by conflict. This includes people who are particularly vulnerable due to their gender, sexuality, religion, age, or income; people with disabilities, chronic health conditions; as well as people who are stateless, minorities, or unable to evacuate to safety. We are particularly interested in funding locally-led innovations.

PART 2: STANDARD INSTRUCTIONS, CLAUSES AND CONDITIONS

2.1 Submission of Bid

- a. Grand Challenges Canada requests that each Bidder submit a Bid to the email address outlined in Paragraph 2.2, as early as possible, but **no later than October 27, 2023 at 11:59 PM EST (“Closing Date”)**. For greater certainty, Bids will only be accepted from August 31, 2023 at 4:00 PM EST until October 27, 2023 at 11:59 PM EST (bid solicitation period).
- b. The Bid must include the firm or vendor’s name, a contact name, address, telephone and fax numbers, and email address.
- c. Grand Challenges Canada requests that each Bid contain a covering letter signed by the Bidder or by an authorized representative of the Bidder. The covering letter should reference the RFP Reference Number located on the first page of this document. The Bidder’s signature indicates acceptance of the terms and conditions set out and/or referenced herein. The signatory must have authority to commit the organization by making such a Bid. A contract will not be awarded until a signed covering letter from the Bidder is received by Grand Challenges Canada. If the Bidder fails to provide a signed covering letter when requested to do so by Grand Challenges Canada, then the Bidder shall be disqualified from the bidding process and be declared non-compliant.
- d. It is the Bidder’s responsibility to:
 - i. Obtain clarification of the requirements contained in the Bid Solicitation, if necessary, prior to submitting a Bid;
 - ii. Prepare its Bid in accordance with the instructions contained in the Bid Solicitation;
 - iii. Submit its Bid by Closing Date;
 - iv. Send its Bid only to the **“Contracting Authority”** at the email address set out in Paragraph 2.2 below;
 - v. Provide a contact name, address, telephone number and email address in its Bid, as indicated in 2.1b above; and
 - vi. Provide a comprehensible and sufficiently detailed Bid, including all requested pricing details that will permit a complete evaluation, in accordance with the criteria set out in this Bid Solicitation.
- e. Bids will remain **open for acceptance by Grand Challenges Canada** for a period of not less than twenty-one (21) calendar days from the Closing Date of the Bid Solicitation. Upon notification to the responsive Bidders, Grand Challenges Canada reserves the right in its sole discretion to extend the Closing Date at any time for up to an additional twenty-one (21) calendar days.

- f. Bids and/or amendments thereto will only be accepted by Grand Challenges Canada if they are received at the email address indicated below in Paragraph 2.2, on or before the Closing Date and time specified therein.
- g. Bids received will become the property of Grand Challenges Canada and will not be returned.
- h. All information within this Bid Solicitation is to be held in confidence.
- i. Except as specifically provided otherwise in the Bid Solicitation, Grand Challenges Canada will evaluate a Bidder's Bid only on the documentation provided as part of its Bid. Grand Challenges Canada will not evaluate information not submitted with the Bid, such as references to website addresses where additional information can be found, or technical manuals or brochures not submitted with the Bid.

2.2 Contracting Authority

Grand Challenges Canada
661 University Avenue, Suite 1720
MaRS Centre, West Tower
Toronto, Ontario, M5G 1M1

Attention: Patrick Coburn, Program Operations Manager

Email: info@humanitariangrandchallenge.org

3.1 Late Bids

- a. The Bidder has sole responsibility for the timely receipt of a Bid by Grand Challenges Canada and cannot transfer this responsibility to Grand Challenges Canada.
- b. Grand Challenges Canada will return Bids delivered after the stipulated Closing Date referred to in sub-paragraph 2.1a, unless they qualify as a "delayed bid" in paragraph (c) below.
- c. A Bid received after the Closing Date but before the contract award date may be considered, provided the delay can be proven by the Bidder to have been due solely to a delay in delivery that can be attributed to incorrect handling by Grand Challenges Canada (a "**delayed bid**").
- d. Misrouting, traffic volume, weather disturbances, labour disputes or any other causes for the late delivery of Bids are not acceptable reasons for the Bid to be a delayed bid and accepted by Grand Challenges Canada.

4.1 Legal Capacity

- a. The Bidder must have the legal capacity to contract. If the Bidder is a sole proprietorship, a partnership or a corporate body, the Bidder must provide, if

requested by Grand Challenges Canada, a statement and any requested supporting documentation indicating the laws under which it is registered or incorporated, together with the registered or corporate name and place of business. This also applies to Bidders submitting a Bid as a joint venture.

5.1 Rights of Grand Challenges Canada

- a. Grand Challenges Canada reserves the right, in its sole discretion, to:
 - i. Reject any or all Bids received in response to the Bid Solicitation;
 - ii. Enter into negotiations with Bidders on any or all aspects of their Bids;
 - iii. Accept any Bid in whole or in part without negotiations;
 - iv. During the evaluation, members of the evaluation team may, at their discretion, submit questions to or conduct interviews with Bidders, at Bidders' cost, upon forty-eight (48) hours' notice, to seek clarification and/or verify any or all information provided by the Bidder with respect to this Bid Solicitation;
 - v. To award one or more contracts, if applicable;
 - vi. Not to accept any deviations from the stated terms and conditions in the awarded contract;
 - vii. Conduct a survey of Bidders' facilities and/or examine their technical, managerial and financial capabilities to determine if they are adequate to meet the requirements of the Bid Solicitation;
 - viii. Contact any or all references supplied by Bidders to verify and validate any information submitted in their Bid, if applicable;
 - ix. Correct any mathematical errors in the extended pricing of financial Bids by using unit pricing and the quantities stated in the Bid Solicitation;
 - x. Verify any information provided by Bidders through independent research, use of any government resources or by contacting third parties deemed reliable by Grand Challenges Canada;
 - xi. Incorporate all or any portion of the Statement of Work, Bid Solicitation, and the successful Bid in any resulting contract;
 - xii. Cancel the Bid Solicitation at any time without liability;
 - xiii. Reissue the Bid Solicitation without liability;
 - xiv. Extend the Bid Solicitation deadline without liability;
 - xv. If no compliant Bids are received and the requirement is not substantially modified, re-tender the requirement by inviting only the Bidders who bid to re-submit Bids within a period designated by Grand Challenges Canada;
 - xvi. Contract with vendors outside of the Bid Solicitation process; and
 - xvii. Not to award a contract in part or at all.

- b. Bidders will have the number of days specified in the request by Grand Challenges Canada to comply with any request related to any of the above items. Failure to comply with the request may result in the bid being declared non-responsive.

6.1 Communications – Solicitation Period

- a. To ensure the integrity of the competitive bid process, all enquiries and other communications regarding the Bid Solicitation must be directed, by email, only to

Grand Challenges Canada identified in the Bid Solicitation. Failure to comply can, for that reason alone, result in the disqualification of the Bid.

- b. To ensure consistency and quality of information provided to Bidders, significant enquiries received and the replies to such enquiries will be provided to all Bidders, without revealing the sources of the enquiries.

7.1 Costs

- a. No payment will be made for costs incurred in the preparation and submission of a Bid in response to the Bid Solicitation. Costs associated with preparing and submitting a Bid, as well as any other costs incurred by the Bidder associated with the evaluation of the Bid, are the sole responsibility of the Bidder.
- b. No costs incurred relating to the work outlined in Appendix A: Statement of Work ("**Work**") before the receipt of a signed contract or specified written authorization from Grand Challenges Canada can be charged to any resulting contract. In addition, the successful Bidder is not to perform Work in excess of or outside the scope of any resulting contract based on verbal or written requests or instructions from any Grand Challenges Canada personnel other than those specified by Grand Challenges Canada in the final contract.

8.1 Governing Law

This Bid Solicitation and any resulting contract for services shall be governed by and construed in accordance with the laws of the Province of Ontario and the federal laws of Canada applicable therein. Each Bidder agrees that any and all disputes, actions or proceedings relating to this Bid Solicitation whether as to interpretation, validity, performance or otherwise, shall be subject to the exclusive jurisdiction of the courts of the Province of Ontario and each Bidder and Grand Challenges Canada irrevocably attorn to the jurisdiction of the courts of such province.

PART 3: BID PREPARATION INSTRUCTIONS AND EVALUATION PROCEDURES

1.0 Format of Bid

Section 1: Technical Proposal

In its technical bid, the Bidder must demonstrate its understanding of the requirements described in the Bid Solicitation, as well as demonstrate how the Bidder will meet the requirements of Evaluation Criteria and Basis of Selection, as described in Appendix B. The technical bid must not exceed 15 pages including the cover sheet and any appendices.

Section 2: Financial Proposal

The Bidder must submit its financial bid in accordance with the Basis of Fees, attached herein as Appendix C. The total amount of any taxes (e.g., the Harmonized Sales Tax (HST), Goods and Services Tax (GST), etc.) is to be shown separately, if applicable.

2.0 Evaluation Procedures

- a. Bids will be assessed against all mandatory and rated requirements identified herein and evaluated in accordance with the evaluation criteria specified in Appendix B.
- b. Any firm currently providing audit services to Grand Challenges Canada cannot be considered for this Bid Solicitation due to the need for independence and perception of independence.

APPENDIX A: STATEMENT OF WORK

The United States Agency for International Development (USAID), the Foreign, Commonwealth & Development Office, United Kingdom of Great Britain and Northern Ireland (FCDO), and the Stabilisation and Humanitarian Aid Department, Ministry of Foreign Affairs, of the Netherlands (NL MFA), Global Affairs Canada (GAC) with support from GCC are partnering on Creating Hope in Conflict: A Humanitarian Grand Challenge (CHIC). Additional funding partners may contribute to CHIC going forward.

CHIC intends to save and improve lives of people living in conflict zones by funding innovative projects that have the potential to create wider, transformative changes within the humanitarian sector in order to provide: safe water and sanitation; energy; life-saving information; and health supplies and services to help conflict-affected people.

SCOPE OF WORK

To advance the progress of innovations towards impact, scale, and sustainability, CHIC is seeking an implementation partner, or consortium of partners led by one firm/agency, to develop and deliver an Innovator Support Platform that will support humanitarian innovation projects funded by our program.

In the first phase of the CHIC program, we supported 73 innovation teams through various initiatives and activities, delivered both online and in-person. Activities included pitch events, access to a roster of expert mentors, peer-to-peer learning and networking opportunities, training to support fundraising activities, M&E and Gender Equity strategy coaching.

Feedback from innovators on these offerings has been positive, but there is still demand for even more opportunities to connect with potential donors/investors and for more peer-to-peer networking, and more tailored support offerings with greater regional and sectoral focus. As we transition into the next phase of the program, we seek to refine and build-upon the successes and learnings from the innovator support provided so far.

In the second phase of the innovator support platform, we will place a strong emphasis on the following themes:

- Providing tailored support to innovators, based on the stage of the innovation (seed, Transition to Scale), with emphasis on the unique needs of locally-led or locally-owned innovation teams
- Stronger focus on regional and sector-based support for innovators (i.e., regional hubs, local events, sector-based programs, etc.)
- Prioritizing diverse fundraising/financial sustainability support for innovators through pitch sessions, networking events, and building relationships with angel investors, impact investors and the private sector, government/public sector, and humanitarian agencies

The successful firm or consortium will implement an innovator support platform that will meet the unique needs of two types of CHIC innovations:

- Seed innovations:
 - Innovations in this category are testing new ideas and approaches to humanitarian assistance, to determine their effectiveness. By the end of the funding period, projects that receive seed funding are expected to demonstrate evidence (e.g., proof of concept), in a controlled or limited setting.
 - Innovations include those that are at the preliminary ideation stage, or those that are further developing a specific innovation.
- Transition to Scale (TTS) innovations:
 - Innovations in this category are more mature than the seed innovations, having already achieved proof of concept, and are working towards transitioning their innovations to scale.
 - Innovations may be at various stages of scaling (e.g., some innovations may have a handful of customers, while others may have tens of thousands of customers).

Innovations across both Seed and TTS will address the following focus areas:

- *Safe water and sanitation (TTS only)*: Innovations that improve the supply and quality of water, sanitation and waste management in conflict settings.
- *Alternative Energy*: Innovations that create affordable, clean and reliable sources of electricity, including supporting local energy equipment vendors and better mapping energy demand and usage.
- *Life-saving information*: Innovations that improve access to life-saving information, which may include addressing ICT infrastructure challenges, increasing digital literacy or improving two-way communication between humanitarian actors and the affected communities.
- *Health supplies and services*: A wide range of health-focused innovations including, but not limited to, improving local manufacturing of health and nutrition supplies, improving medical product logistics or improving emergency outbreak response.

NUMBER OF INNOVATION TEAMS TO RECEIVE SUPPORT

The successful firm or consortium will support up to **20 seed innovation teams for a period of 24 months**, coinciding with their CHIC grant funding period. Seed awardees are yet to be selected and will begin implementation of their projects in March 2024. More information about the seed funding criteria, including relevant geographies and areas of focus can be found in the latest [request for proposals](#).

The successful firm or consortium will also support approximately **15 TTS innovation teams over 24-months**, coinciding with their CHIC grant funding period. A number of these TTS innovations will have received seed funding and support from CHIC previously. TTS innovations will begin implementation of their projects on a rolling basis.

OBJECTIVES

The following are the main objectives of the Innovator Support Platform:

1. Advance progress of innovations towards impact, scale, and sustainability
2. Support innovation teams with needs-based capacity building, institutional support, strategy development, and fundraising
3. Facilitate networking opportunities between innovators and key stakeholders including government officials, humanitarian implementing partners, and private sector investors

ACTIVITIES

The successful firm or consortium will be responsible for performing the following activities:

1. Conduct and analyze preliminary and periodic innovator self-assessments to better understand the initial and ongoing support needs of each innovation team within the cohort (both at the innovation and institutional level)
2. Develop an innovation support platform plan that is informed by innovator cohort's preliminary and periodic self-assessments, and outlines the type, frequency, and depth of general and 1:1 support to innovators.
3. Develop and deliver tailored 1:1 support to innovators, based on stage of innovation, type of organization, level of funding, area of focus, sector, region, etc.
4. Generate a local network map (a visual tool to understand the various similarities and potential connections amongst the innovator community and the wider humanitarian system of local, regional and international actors) and facilitate linkages and opportunities for collaboration
5. Leverage existing in-country/regional networks (please include letters of support from relevant organisations/individuals in your proposal) and gather a roster of relevant venture advisors, sector experts and mentors to deliver 1:1 tailored support to the innovation teams.
6. Devise fundraising strategies for each innovation through grants sourcing, business plan development support, and connections with investors and/or the private sector
7. Develop an online learning platform that is routinely updated and can provide easily-accessible key information to the innovators and learning content for dissemination
8. Develop content for CHIC audiences about the platform and innovator community (e.g., regular blog posts on lessons/highlights from the cohort; innovator platform success stories, happenings, and learnings; newsletters for the innovator community; case studies and impact reports).
9. Plan and execute in-person events and pitch sessions to foster community-building and collaboration between innovators and attract adoption and scale partners, such as relevant humanitarian actors, potential new donors and investors.

DELIVERABLES

During the course of the contract, the successful firm or consortium will be responsible for producing and submitting the following key deliverables:

1. Conduct and analyze preliminary and periodic innovator self-assessments to better understand the initial and ongoing support needs of each innovation team within the cohort (both at the innovation and institutional level)
2. Develop an innovation support platform plan that is informed by innovator cohort's preliminary and periodic self-assessments, and outlines the type, frequency, and depth of general and 1:1 support to innovators.
3. Develop and deliver tailored 1:1 support to innovators, based on stage of innovation, type of organization, level of funding, area of focus, sector, region, etc.
4. Generate a local network map (a visual tool to understand the various similarities and potential connections amongst the innovator community and the wider humanitarian system of local, regional and international actors) and facilitate linkages and opportunities for collaboration
5. Develop a roster of relevant in-country/regional venture advisors, sector experts and mentors delivering 1:1 tailored support to the innovation teams.
6. Devise fundraising strategies for each innovation through grants sourcing, business plan development support, and connections with investors and/or the private sector
7. Develop an online learning platform that is routinely updated and can provide easily-accessible key information to the innovators and learning content for dissemination
8. Develop content for CHIC audiences about the platform and innovator community (e.g., regular blog posts on lessons/highlights from the cohort; innovator platform success stories, happenings, and learnings; newsletters for the innovator community; case studies and impact reports).
9. Plan and execute in-person events and pitch sessions to foster community-building and collaboration between innovators and attract adoption and scale partners, such as relevant humanitarian actors, potential new donors and investors.

MEASURES OF SUCCESS

The consultant(s) engaged by GCC hereunder will report to GCC and will define the process and implement the infrastructure needed to provide the contracted services. Measures of success will include, though not limited to:

- # of innovator development plans
- # and type of capacity building/coaching tools and/or activities provided to CHIC innovators
- # of pitch sessions (both online and in-person)
- #/% of innovators and humanitarian stakeholders engaged in facilitated learning and/or capacity building outputs that are intended to strengthen the humanitarian ecosystem

- #/type of innovator collaborations, connections (including # mentorship connections/sessions), quality partnerships or resources secured that are cultivated through the innovator support platform
- # of innovators graduating to/advancing their transition to scale
- Periodic satisfaction survey results: level of satisfaction among innovators on technical training/capacity building/coaching tools or activities (i.e., satisfaction with availability, relevance, etc.) (Target > 80% of innovators are satisfied with support offerings)
- Level of satisfaction among innovators that CHIC innovator support has accelerated their proof of concept or supported scale and sustainability of their innovation (Target >80% of innovators are satisfied with CHIC technical assistance upon grant closure)

APPENDIX B: EVALUATION CRITERIA AND BASIS OF SELECTION

Evaluation Criteria and Process

Only those Bids that meet all mandatory requirements identified in this Bid Solicitation will be further evaluated, based on the criteria listed below.

The Bid should be concise and should address, at a minimum, all mandatory criteria identified in the 'Profile of the Consultant(s)' section below. It is suggested that the Bidder address these criteria in sufficient depth in the Bid.

The Bid must identify the qualifications and experience of the personnel who will carry out the tasks, by systematically addressing each of the experience criteria as detailed below.

The Bidder's profile and resume for each proposed resource must be included in the Bid.

For each resume submitted, the Bidder should ensure that:

- i. The name of the individual is clearly indicated; and
- ii. The resume clearly demonstrates where, when and how the stated qualifications/experience of the individual were acquired. For evaluation purposes:
 - **Where** means the name of the institution, as well as the position/title held;
 - **When** means the start date and end date (e.g., from January 2000 to March 2002) of the period during which the individual acquired the qualifications/experience; and
 - **How** means a clear description of activities performed and the responsibilities assigned to the individual in this position and during this period.

Listing experience without providing any supporting data will not be considered to be "demonstrated" for the purpose of this evaluation. Full details should be included that describe the number of projects completed and in progress, the period of the work performed in number of months, years in past and present employment, and other relevant information.

Mandatory Criteria for Technical and Financial Bid

In addition to those elements described above, the Bidder shall also provide:

1. **Basis of fees**, which will be evaluated separately, as described in Appendix C
2. **History of the firm and location**, affiliation with any relevant partners or networks, size, etc.
3. **Description of support team**, including bios, relevant experience and specific expertise that they will bring to this role – this section should demonstrate the ability of the firm to deliver on the specific items outlined in **Deliverables** in Appendix A
4. **Description of proposed work**, including an overview of the methodology and evaluation tools; the key activities, deliverables, and milestones; and plans for disseminating findings and recommendations.

5. **Description of support process**, including specifics regarding the level of responsiveness that GCC can expect on a regular basis – this section should include details about measures in place for when the primary contact/support staff are not available.
6. **Two (2) client references ONLY**, for whom you have provided the services described in the statement of work – any Bidder who provides less or more than (2) references will be automatically disqualified from the bidding process and be given no further consideration.
7. **Value-added services**, including whatever the Bidder may want to add to its proposal.

PROFILE OF THE CONSULTANT(S)

The composition of the team should possess relevant expertise to address the specific objectives outlined in the Statement of Work (Appendix A) in addition to the following experience:

- Experience delivering non-financial and technical support to diverse innovation teams
- Strong understanding of the humanitarian context and the complexities of working in a fragile environment, including presence and expertise in relevant countries/regions (examples include but are not limited to the Democratic Republic of the Congo, Yemen, Syria, South Sudan, Afghanistan, Turkey and Jordan)
- Proven track record of supporting innovation teams raise capital
- Strong understanding of the humanitarian innovation ecosystem
- Possess an understanding of and sensitivity to the issues and challenges related to conflict affected countries and affected communities
- Fluency in written and spoken English and other relevant languages

We are committed to championing accessibility, diversity and equal opportunity and welcome all applicants, including, but not limited to, all religions and ethnicities, LGBTQ2s+, BIPOC, persons with disabilities and all others who may contribute to the further diversification of ideas.

SCORING RUBRIC FOR EVALUATION

- **Technical proposal (70%)**
 - Program plan:
 - Does the proposed program plan include content to support innovators to increase the social impact, organizational resilience, financial sustainability, and necessary partnerships of their innovations?
 - Does the program plan articulate how support will be tailored to the needs of innovators based on their stage (i.e., Seed or TTS), their sector, their type of organization, and their geography?
 - Are the proposed tools/methods to identify innovator needs and monitor innovator growth comprehensive?

- Does the program plan leverage partnerships and connections with relevant key stakeholders, including government officials, humanitarian agencies, and private sector investors? Does the program plan demonstrate a commitment to decolonization, inclusion, diversity, and equity (e.g., in its selection processes for venture advisors/mentors, with a view to meeting the needs of local innovators)?
- Experience:
 - Does the bidder have experience in delivering relevant technical support to innovation teams working in complex humanitarian emergencies? *Preference will be given to bidders who can also demonstrate their ability to deliver support that specifically addresses the unique and varied needs of locally- led or locally-owned owned innovation teams*
 - Does the bidder have strong experience, presence, and expertise in relevant countries/regions? *Preference will be given to bidders who can demonstrate their capacity or ability to deliver support in relevant local languages (e.g., French, Arabic, Swahili etc.) and/or tailor their support offerings to relevant conflict contexts, when needed.*
 - Does the bidder have a proven track record of supporting innovation teams to raise capital?
 - Does the bidder have experience working with non-profit organizations and in the entrepreneurship sector?
 - Does the bidder have experience working with innovation teams at different stages and that have different needs?
 - Does the bidder have a strong global network and ability to convene relevant audiences for both in-person and virtual?
- Feasibility:
 - Does the proposal clearly articulate the key activities needed to achieve the deliverables?
 - Does the proposal show strong feasibility to deliver the scope of work on schedule and within budget?
- **Value for money (30%)**
 - Are the scope of the proposed work and the funds requested reasonable and commensurate with the proposed goals?
 - Does the proposal represent a particularly thoughtful and efficient use of resources?

Evaluation of Bids will also be guided by the objective and principles of GCC's Contracting & Procurement Policy, found at www.grandchallenges.ca/funding-opportunities/resources/.

Based on the evaluation of the criteria described above, competitive proposals could be invited for an interview. The purpose of the interview would be to further assess the capacity of the organization to best deliver the scope of work outlined in the Statement of Work.

CONTACT DETAILS:

Grand Challenges Canada – Humanitarian Grand Challenge
661 University Avenue, Suite 1720
MaRS Centre, West Tower
Toronto, Ontario, M5G 1M1

Attention: Patrick Coburn, Program Operations Manager
Email: info@humanitariangrandchallenge.org

RFP Reference Number: RFP-HGC-2023-08-21

The present call is open from August 31, 2023 at 4:00 PM EST until October 27, 2023 at 11:59 PM EST.

APPENDIX C: FEES

Bidders are required to provide their estimated fees in Canadian dollars, excluding applicable taxes, for each deliverable listed in Appendix A. Bidders are requested to provide the hourly fee for personnel involved in delivering the proposed deliverables.